



OTIS MAINTENANCE

*An Otis service
exclusively for
Otis Owners*

OTIS ELEVATOR COMPANY

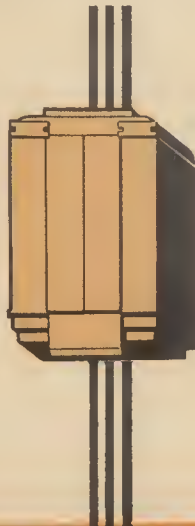
YOU HAVE AN INVESTMENT TO PROTECT

When you bought your elevators you invested in quality equipment designed to do a job you needed done. As long as that equipment is in good condition, it delivers everything built into it . . . speed, efficiency, riding comfort, safety. Your investment pays dividends.

But if your elevators wear, get out of adjustment, lose pep, you get less and less service than you paid for . . . and as time goes on, your investment starts to shrink.

Otis Maintenance protects your investment by keeping the "go" in your elevators. We know the job they were built to do . . . and how to keep them giving their "all." We've taken care of thousands like them, and we recognize the first symptoms of "that tired feeling" that afflicts so many elevator installations. So we do more than lubricate, repair and replace parts . . . we actually catch trouble before it starts, and *prevent* the wear and tear that eats up your investment.

With Otis Maintenance on the job, your elevators never grow old. They're always in condition, giving new-elevator service. Otis-maintained elevators **NEVER WEAR OUT.**



YOUR SERVICE

**what is it
worth
to you**

WHEN your office building or hotel elevators run like new, less elevators carry more people. Faster round trips mean less waiting, less crowded lobbies, less complaints.

WHEN your store elevators give full service, more customers get upstairs to buy. Less chance of a shutdown on a busy day, less chance of losing sales.

- 1 You get all the elevator service you paid for. Your elevators always deliver.
- 2 Your investment stays intact. Complete maintenance keeps your elevators young . . . heads off wear and tear.
- 3 Reduces shutdowns, promptly corrects the cause. Prevents loss of business, delayed deliveries, discontented tenants.
- 4 No need for you to stock special elevator tools, spare parts and stand-by equipment. Our local storerooms always have plenty.
- 5 One flat monthly rate covers all maintenance; takes guesswork out of budgeting. No unexpected repair bills.
- 6 We take your elevators off your hands . . . free you of details, emergency worries, personnel problems.

WHAT IT MEANS TO YOU

**YOUR MONEY'S
WORTH FROM
YOUR ELEVATORS**



**SAVE ON
DEPRECIATION**



**SAVE ON
SHUTDOWNS**



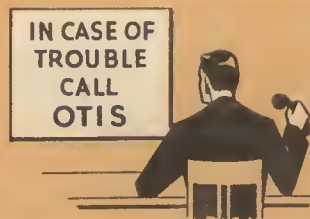
**SAVE ON
OVERHEAD**



**KNOW YOUR
ELEVATOR COSTS**



**FORGET
RESPONSIBILITY**



WHEN *your apartment house elevators* are always on the job, you give better service, keep tenants satisfied, and you're always sure of maximum safety.

WHEN *your factory elevators* stay ahead of production, materials flow steadily. Parts don't collect at the elevator door while production lines slow down.

WHEN *your warehouse elevators* run smoothly and dependably, you cut down delays, save on trucking time, deliver on schedule; avoid re-handling costs.

THE MAKER'S KNOW-HOW WORKS FOR YOU

Otis Maintenance gives you the know-how of the men who built your elevator . . . and the resources that back them up. From our factories, right down to your local Otis office, our whole organization works for you.

There's the equivalent of more than 350,000 years of maintenance experience under our belts . . . we now maintain more than 30,000 elevators. You command this experience. You also have first call on spare parts, supplies, testing equipment and tools in our many warehouses . . . including an ample stock of emergency "lending parts." Repair squads are always available for your emergency calls.

You can't buy these "extras" at any price. But Otis Maintenance gives them to you. We're in business to sell elevators, and we want them to stay sold. That's why you get more from your elevators when we maintain them . . . you put the responsibility where it counts.



Complete MAINTENANCE GIVES YOU PEAK PERFORMANCE

When you contract for Otis Maintenance for your elevator, we take over its entire care. Under contract, we agree:

- . . . to maintain each elevator so that it will deliver the performance built into it
- . . . to use trained Otis personnel to service and repair your equipment
- . . . to regularly examine, test, clean and lubricate all the working parts of your elevator
- . . . to make all necessary repairs and replacements
- . . . to renew worn parts as required
- . . . to use only genuine Otis parts and Otis lubricants
- . . . to keep materials, replacement parts and tools on call for you
- . . . to relieve you of worry about upkeep, repairs, performance or safety of your elevator

In return you pay us a flat monthly charge which you can easily budget.

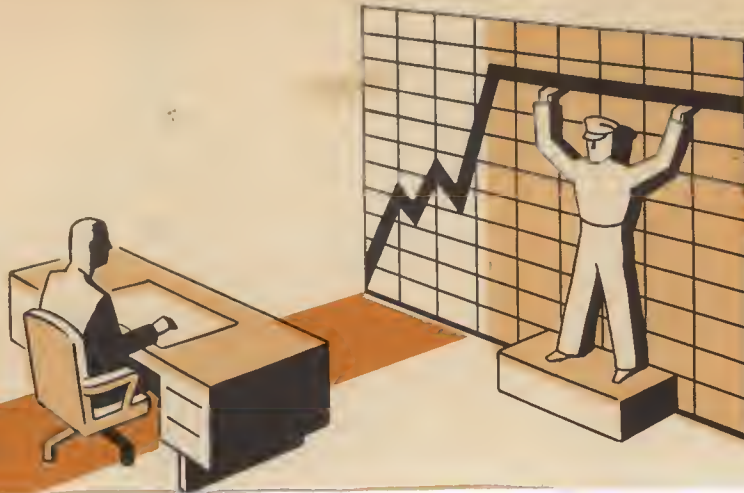
Your maintenance contract runs for five years, and can be renewed. On renewal the rate is reviewed in the light of prevailing labor and material costs, but no increase is made because of the added age of your elevator.



AS NEAR AS YOUR TELEPHONE . . .

Each Otis office is a "factory branch", well stocked with tools, supplies and emergency lending parts . . . each a complete maintenance department at your call. Your nearest office is ready to serve you 24 hours a day.

OTIS ELEVATOR COMPANY



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